



DVTel Is Now Arecont Vision MegaLab™ Certified

Receives Arecont Vision Partnership Awards

Ridgefield Park, NJ, June 1, 2011 -- DVTel, Inc., multiple award-winning market leader in Smart Security Solutions for video surveillance, today announced that it strengthened its existing relationship with megapixel technology leader Arecont Vision by participating in their MegaLab™ Certification.

DVTel's Smart Security Solutions include the flagship Latitude Network Video Management System; the Solus Video Management System (VMS); a full line of IP Cameras including the newly released Quasar Smart H.264 High Definition family; IP encoders; ioimage intelligent video analytics; and the cutting-edge intelligent Security Operations Center (iSOC) command and control room applications including Mobile, plug-in, and Google Earth apps.

Arecont Vision's MegaLab™ is a dedicated test environment located in the engineering wing of Arecont Vision's headquarters in Los Angeles, CA. The MegaLab™ is a comfortable, real-life testing environment with real cameras on a real network. Developed to certify the level of integration with the industry's top Video Management Software (VMS) platforms, the MegaLab™ ensures that customers can feel confident in picking a proven and certified solution. The testing was performed by a combination of Arecont Vision and DVTel engineers.

MegaLab™ Includes:

- Dedicated gigabit network
- Server rack with KVM to secure partners appliance equipment
- A variety of server/storage solutions from industry leading manufacturers
- A quad core client PC with dual 24" display in a clean work environment overlooking the production area of the popular MegaDome® series
- More than 85 Arecont Vision cameras, a sample of every make and model that Arecont Vision currently ships plus additional load cameras
- Three certification tests: Camera Integration, Feature Integration, Load Testing

Additionally, Arecont Vision is kicking off its first annual awards program and Arecont Vision is pleased to announce that DVTel is the proud recipient of the following honors:

- Technology Partner of the Year – Fastest Growing Partner
- Technology Partner of the Year – Australia & New Zealand

"DVTel appreciates the acknowledgement of our close teaming partnership. We are committed to providing our customers with the solutions they require, and the Arecont Vision megapixel cameras are in strong demand. The DVTel Latitude NVMS platform is an open platform supporting integration to many security software systems and to the

world's leading IP camera manufacturers. Arecont Vision has done things right. They have built a good product. They have built a good sales and marketing team. And they know how to partner. Together we enjoy many high profile end user customers", says Paul Smith, EVP. "Multi-megapixel cameras are Arecont's strength, and the number of projects utilizing our combined solutions continues to increase year after year."

"Arecont Vision and DVTel are partners with a single global vision — to provide industry leading IP surveillance solutions," said Raul Calderon, Arecont Vision Senior Vice President of Marketing and Product Management. "DVTel's MegaLab™ certification is an important part of their commitment to pairing Arecont Vision megapixel cameras with DVTel recording and management systems, resulting in high reliability and usability for customers."

About DVTel

DVTel develops, designs, and provides smart security solutions for video surveillance that help protect critical infrastructure -- in transportation hubs, city centers, nuclear and power facilities along with buildings and campuses of corporations, educational institutions and government facilities. We tie together leading edge IP-based cameras and encoders, with built-in analytics capabilities that detect and report security threats, creating a powerful security "edge". Using our Intellectual Property for the design and integration capabilities, we manage these edge devices through our versatile and highly scalable Latitude video management system. DVTel's solutions address the security needs of single locations requiring as few as two to three cameras, as well as those with global operations and thousands of video channels spread throughout a continent or around the world. For more information, go to www.dvtel.com.

About Arecont Vision

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras and associated software. Arecont Vision products are made in the USA and feature low-cost massively parallel image processing architectures MegaVideo® and SurroundVideo® that represent a drastic departure from traditional analog and network camera designs. All-in-one products such as MegaDome® and MegaView™ provide installer friendly solutions. Compact JPEG and H.264 series of cameras address cost sensitive applications. These innovative technologies enable Arecont Vision to deliver multi-megapixel digital video at IP VGA camera price points.

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