

**FOR IMMEDIATE RELEASE**

**EDITORIAL CONTACT**

Vicki Vlastaris / in | fusion

phone: 203-252-2173

fax: 203-252-2174

e-mail: [vvlastaris@ifadvertising.com](mailto:vvlastaris@ifadvertising.com)

website: [www.ifadvertising.com](http://www.ifadvertising.com)

**Arecont Vision Receives Prestigious 2011 PSA Star and  
Customer Service Excellence Awards**



*Carole Dougan, Arecont Vision Vice President of Strategic Accounts, accepts the PSA Star Award from Marcus Batton, PSA's Director of Vendor Management and Customer Service.*

Glendale, CA (June 1, 2011) – Arecont Vision, the industry leader in IP-based megapixel camera technology, received the prestigious 2011 PSA Star Award at the PSA-TEC Conference in Westminster, Colorado. At this year's ceremony in May, the Star Award was presented to only 4 supplier partners out of more than 200. Supplier-partners are selected for the award based on member scores for exceptional products, quality, pricing and support.

Czarina Quilantip, Arecont Vision's Strategic Accounts Support Specialist, also received an individual award for Customer Service Excellence from PSA Security Network staff.

PSA-TEC, held May 16-20 at the Westin Westminster, was a huge success for Arecont Vision, which had terrific booth traffic throughout the exhibition and received enthusiastic response to the company's aggressive spring promotions. At the event, Arecont Vision announced expansion of its line of compact cameras and lower-cost indoor domes in addition to its new 20 megapixel SurroundVideo® panoramic camera. There was also significant attendance at two Arecont Vision panel discussions, and at a special technology showcase session featuring the supplier's industry-leading multi-megapixel technology. The week concluded on Friday, May 20, with a well-attended Arecont Vision Channel Partner Certification Training class delivered by Arecont Vision's Mat Jenkins, Regional Sales Manager. Arecont Vision's Channel Partner Certification Program continues the company's ongoing mission to educate the market on designing effective systems that incorporate the greater cost-effectiveness and expanded functionality of megapixel video technology.

Arecont Vision took the opportunity at PSA-TEC to acknowledge PSA Security Network for showing the most significant growth of any Arecont Vision strategic partner in 2010. In recognition, Carole Dougan, Arecont Vision Vice President of Strategic Accounts, presented an award to PSA CEO Bill Bozeman and PSA VP of Sales Diana Hanna. PSA Security Network enables members to combine the purchasing power and resources of a large group while maintaining the strengths and personal attention-to-detail of locally owned security companies.



*Carole Dougan, Arecont Vision Vice President of Strategic Accounts, presents an award to PSA Security Network's CEO Bill Bozeman and VP of Sales Diana Hanna for having the most significant growth of any Arecont Vision strategic partner in 2010.*

"The training classes were well attended, and Arecont Vision was well represented at the conference," said Carole Dougan, Arecont Vision Vice President of Strategic Accounts. "There were plenty of technology-savvy hands on deck to deliver the Arecont Vision multi-megapixel message, and to effectively demonstrate our extensive line of products. Arecont Vision is proud to partner with PSA Security Network, and the new PSA-TEC venue in Colorado was truly fantastic."

### **About Arecont Vision**

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras and associated software. Arecont Vision products are made in the USA and feature low-cost massively parallel image processing architectures MegaVideo® and SurroundVideo® that represent a drastic departure from traditional analog and network camera designs. All-in-one products such as MegaDome® and MegaView™ provide installer friendly solutions. Compact JPEG and H.264 series of cameras address cost sensitive applications. These innovative technologies enable Arecont Vision to deliver multi-megapixel digital video at IP VGA camera price points.

### **About PSA Security Network**

PSA Security Network® is the world's largest electronic security cooperative representing security system integrators. By combining purchasing power, resources of large vendor groups with the strengths and personal attention to detail of locally owned companies PSA system integrators improve security performance through their access to the latest electronic security products, education, certifications, best practices and other resources to develop cost-effective security solutions.

**XXX**

**\*EDITORS' NOTE:** Electronic files and photos are available upon request by emailing Vicki Vlastaris at in | fusion advertising at [vvlastaris@ifadvertising.com](mailto:vvlastaris@ifadvertising.com)