### Who's Arecont Vision Costar?

### Arecont Vision® A costar company

Arecont Vision Costar is a new company that brings years of security industry experience, delivering outstanding video surveillance products with a total focus on the needs of our customers Costar Technologies, Inc. purchased the products, technologies, patents, & trademarks of the original Arecont Vision, LLC in July, 2018



Leading the Way in Megapixel Video™

Costar is a public US corporation that designs, develops, manufactures, & distributes a full range of proven products for the video surveillance & machine vision markets



#### **Costar Technologies, Inc. Companies Today**

www.costartechnologies.com OTC Markets Group: CTSI



Glendale, California









Coppell, Texas



San Diego, California



innolech

Pompano Beach, Florida

#### The New Arecont Vision Costar was launched by Costar Technologies, Inc. on July 13, 2018



Arecont Vision charts a new path under Costar's ownership BY IOEL GRIFFIN ON JUL 24, 2018





Industry editorial coverage of Arecont Vision Costar launch

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#### The original company brings 15 years of award-winning megapixel video innovation & security industry leadership

#### More industry-firsts in new product capabilities, features, & designs than any other video surveillance product vendor

2004	2011 • 2012
World's Fastest 2 Megapixel Network IP Cameras	2013
In April 2004, shortly after launching the company, Arecont	2014
Vision® released its first generation of cameras that included the world's fastest 2MP network camera.	2015
Hondo habitest zivir hethorit carnera.	2016

#### The heritage of innovation continues today, with an even better portfolio of products & services



#### **Arecont Vision Costar offers complete video solutions for professional video surveillance**



# Arecont Vision Costar offers complete video solutions for professional video surveillance



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#### **Arecont Vision Costar offers complete video solutions for professional video surveillance**



#### The Total Video Solution<sup>™</sup> brings together these key components to deliver fully modern, cloudenabled surveillance



The Total Video Solution<sup>™</sup> is already earning industry recognition, receiving a Homeland Security Award at ISC East in late 2018



#### Components of the Total Video Solution<sup>™</sup> can also be used with 3<sup>rd</sup> party products via ONVIF compliance

# **ONVIF**®

**Standards Compliance** 

# The MegaLab<sup>™</sup> facility is used with our VMS & infrastructure partners to test & validate their products & new releases for integration



AV Costar MegaLab<sup>™</sup> Test & Validation Center

Arecont Vision Costar designs & builds most of our products in the USA today, plus select models in world-class offshore facilities



Arecont Vision Costar facilities in Glendale, California

#### We offer complete video surveillance solutions for a wide range of vertical markets







Hotels And Hospitality





Residential And Housing



### Arecont Vision Costar products are available worldwide through authorized security systems integrators, dealers, & distributors, supported by our sales team & manufacturer's representatives

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#### We are focused on the needs of our customers



### And we acted upon what they told us to continue earning their business



#### Here's what we are doing...



#### We've added to our sales team around the world to increase pre-sales support to our customers & partners



#### We've completely overhauled the Partner Portal to provide the tools & resources our partners need, all in one place

Your Best Resource for All Things Arecont Vision Costar



\* Project Registration \* Presentations \* Config Tools \* \* Firmware Downloads \* White Papers \* Manuals \* \* Channel Support \* Software \* Refurbished Units \*

### We're redesigning our public website, making it easier to quickly find the information desired



#### We've even built a new online Total Video Solution system configuration design tool

ConteraSysCon System Configurator																	
My unsaved project 🗸										• Ad	d Cam	era   Add Re	corder	SYSTEM	STORAGE		
							м	ax FPS is	13			Name Recorder 1					
*	Recorder 1	_ Camera Type		Recording		Camera Model		Hours	Activity	ани 	FPS	Qty	Bandwidth	Stor	Server Version Premiu		
1	Camera 1	Multi Sensor	•	Continuous + Motion	*	20MP - Contera Line WDR On 🧃	•	12	Average	•	15	1	4.34 Mbps	24.5	Hardware AV-C160 Channels 8	00-20T	
	Camera 2	Single Sensor	Ŧ	Continuous + Motion	*	8MP (4K) - Mega Line	Ŧ	12	Average	+	29	1	8.06 Mbps	44,55	Storage 20 TB		
4	Camera 3	Single Sensor	×	Continuous + Motion	×	12MP - Mega Líne	¥	12	Average	¥	7	4	11.7 Mbps	67.37	Throughput 27.34 M Days Recorded 116 (0.16		
4	Camera 4	Single Sensor	*	Continuous + Motion	*	5MP - Mega Line	•	12	Average	•	7	2	3.24 Mbps	19.59	SELECT YOUR RE	CORDER SOLUTION	
											Total	8	27.34 Mbps	0.1(			

We've grown our Technical Assistance Center (TAC) team significantly to reduce the time it takes to talk to a live person even during peak hours

# We've simplified our RMA process, slashing the time to ship an advance replacement



# We're continuing to improve our product designs, capabilities, & ease of installation & operation

#### With an enhanced focus on quality & reliability



## And we're developing new products & solutions for changing customer needs

### **Introducing the Contera Panoramic.**

#### **That's the new Arecont Vision Costar**

WARGEON VISION

### Arecont Vision®

A COSTAR COMPANY

#### Learn more about the new Arecont Vision Costar...



Arecont Vision®

https:/.www.arecontvision.com

sales@arecontvision.com +1.818.938.0700, select option 3



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