# Increase Your Business with Arecont Vision Megapixel IP Technology:

### Fall Product Preview / ASIS Announcements

Customer Webinar September 2017



## Product Development Update









# MegaDome® G3 RS

With Remote Setup, SNAPstream<sup>™</sup>, and an Installer-Friendly Design

### **Highlighted Features Include:**

- 3 or 5 Megapixel (MP) H.264 All-in-One PoE Dome IP Camera Solution
- Remote Setup No Touch Setup with a Varifocal
   Motorized Lens that can be Remotely Setup in Any Position
- Motorized Pan and Tilt Capable Pan 359°, Tilt 90°
- Enhanced Wide Dynamic Range up to 100dB at Full Resolution (Select Models)
- SNAPstream<sup>™</sup> Advanced Compression Algorithm Reduces Bandwidth without Impacting Image Quality









Motorized Focus and Zoom Capable



Pan & Tilt Capable



SNAPstream<sup>™</sup> Wide Dynamic Range Technology Available on Select 3MP Models



True Day/Night with IR Cut Filter



Pixel Binning N



Non-Integer Scaling



CorridorView™ with 90° Image Flip



SDHC Card Slot



Installer Friendly



Impact / Weather Resistant IK-10 and IP66 Rated



### Surround Video® Omni G3

4 Remote Configurable Motorized Sensor Gimbals in an Omni-Directional All-in-One Solution

### **Highlighted Features Include:**

- 12 or 20 Megapixel (MP) H.264 All-in-One Remote Setup Omni-Directional Camera
- No Touch Setup: 4 Individual Camera Gimbals Each with a 2.8–6mm Motorized Lens That Can be Remotely Setup in Any Position Around a 360° Track
- Preset Positions to Create a 360°, 270°, or 180° Field of View and Two Custom Configurations
- True Wide Dynamic Range up to 100dB at Full Resolution (Select Models)
- SNAPstream<sup>™</sup> Advanced Compression Algorithm Reduces Bandwidth without Impacting Image Quality











Technology



Omni-Directional Track with 4 Customizable Sensors



Presets 180°/270°/360°



Motorized
Pan & Tilt Capable



Wide Dynamic Range on Select 12MP Models



True Day/Night with IR Cut Filter



Pixel Binning Mode



mpact / Weather Resista IK-10 and IP66 Rated



Installer Friendly



### **Preset Configurations**

"No-Touch" Remote Setup for all 4 Individual Camera Gimbals for Setup or Field of View Changes



Hands Free Remote Setup



Motorized Pan, Tilt, Zoom, and Focus



Use Standard Presets or Create Your Own Preset





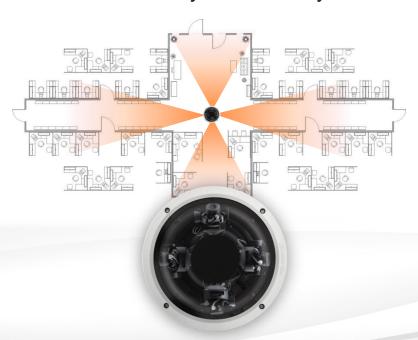






### Possible Scenarios

#### **Indoor Hallway Intersection Layout**



### 270° Outdoor Layout





4K (8.3 Megapixel @ 30 Frames Per Second) Box Camera H.264 Remote Focus/Zoom, P-Iris Lens, True Day/Night, IP Camera

### **Highlighted Features Include:**

- 4K Ultra High Resolution Image Quality
- 8.3MP/30FPS H.264 True Day/Night Indoor Dome IP Cameras
- NightView<sup>™</sup> Technology for Enhanced Low Light Performance
- 4K/1080p Dual Mode
- Wide Dynamic Range
- SNAPstream<sup>™</sup> (Smart Noise Adaption and Processing) for reduced bandwidth without impacting image quality
- Multiple Lens Option with Remote Zoom/Focus and P-iris
- **Outdoor Housing Options**

















True Day/Night with IR Cut Filter



with 90° Image Flip













### **SNAP**stream<sup>®</sup>

Smart Noise Adaptation & Processing

- Smart H.264 Codec Enhancement
- Updateable on Most Legacy Cameras
- Reduces Bandwidth Without Impacting Image
   Quality





### Innovation: Most Complete Product Line



Leading the Way in Megapixel Video™



Series

# Fall Marketing Programs



### **2017 New Product of the Year Award Winners**







MicroBullet® Video Surveillance Cameras: IP

**NEW PRODUCT OF THE YEAR** 



SurroundVideo® Omni G3 Cameras: IP Multi-Sensor Megapixel

SurroundVideo® G5 Mini (180° & 360°)

> Cameras: IP Multi-Sensor Panoramic

#### 2017 New Product of the Year Award Winners



Leading the Way in Megapixel Video™

- Press Release (9.19.17)
  - http://tinyurl.com/ycbd43oc
- AV Blog Post
  - <u>http://tinyurl.com/ydhylab6</u>
- All 4 awards will be received by Arecont
   Vision in a ceremony to be held in our booth
   (#3221) at ASIS International, Dallas, TX, on
   Tuesday September 26th

### Arecont Vision® Receives Four 2017 New Product of the Year Awards

September 19th, 2017

Download document: EN



Los Angeles, CA (September 19, 2017) – <u>Arecont Vision<sup>®</sup></u>, the industry leader in IP-based megapixel camera technology, has been recognized with four New Product of the Year Awards for megapixel cameras. The awards recognize the best solutions and products available across the security industry, and are sponsored by Security Today magazine.

Arecont Vision received more awards than any other vendor in the 2017 competition, and was the sole winner in each category in which the company's products were entered. Over 100 industry products were in the running across multiple award categories.

We are extremely pleased to have so many of our newest megapixel camera series be recognized for the industryleading designs and technology that will further benefit our customers around the world, 'said Joff Whitney, Vice President, Marketing, Arecont Vision. 'Arecont Vision changed the surveillance industry as an early pioneer in both megapixel and multi-sensor cameras, and we maintain in that leadership bday. Our cameras continue to bring advanced features and outstanding image quality, while delivering unmatched cybersecurity protection, product upgradability, proven reliability, and high customer satisfaction.

Arecont Vision cameras awarded in the 2017 competition are:

- Cameras - IP Multi-Sensor Panoramic:

SurroundVideo® G5 Mini Panoramic Camera (180° and 360° models)

- Cameras -- IP Multi-Sensor Megapixel:

SurroundVideo® Omni G3 Omnidirectional/Adjustable View Camera



Leading the Way in Megapixel Video™



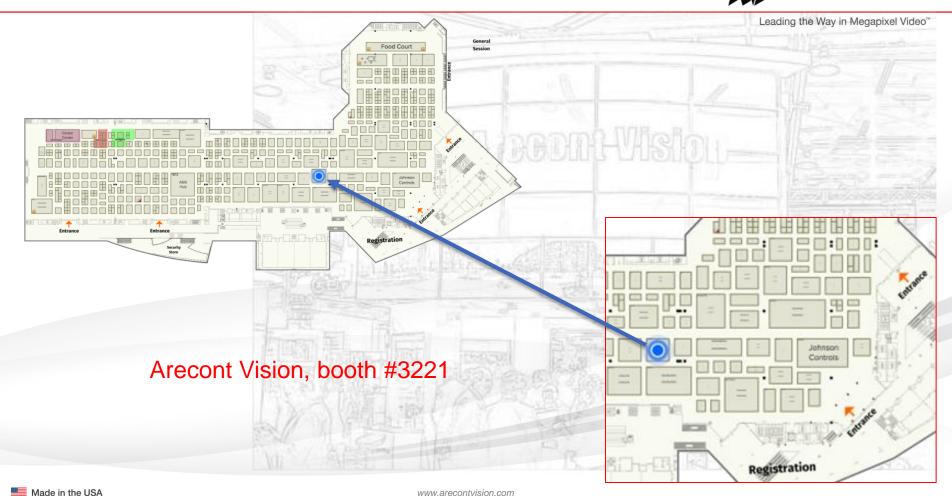
 We'll be demonstrating our 4 newest award-winning families and our other industryleading single, dual, and multi-sensor megapixel camera at ASIS





- Booth #3221
- On main aisle
- 40'x40' space







- Two SurroundVideo® panoramic front-andback of booth 4-monitor displays with customer video clips
  - SurroundVideo® Omni 4-monitor display
  - 4K technology display
  - Easy install display
  - SNAPstream™ display
  - Emergency call box display









- On demand product demonstrations downstairs in main exhibit area
- Over a dozen product demonstration areas

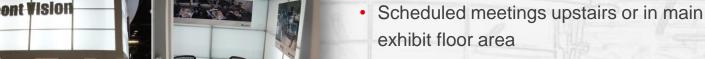






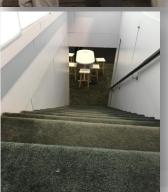






- Arecont Vision executive leadership
- North American Regional Sales Directors
- Sales overlay teams for A&Es, distribution, strategic accounts, and technology partners
- Attendees can contact Arecont Vision Inside Sales to pre-schedule a demonstration or meeting at the show
  - sales @arecontvision.com
  - +1.818.937.0700 & select option 3









www.arecontvision.com





- The popular Arecont Vision VIP Cocktail Reception is back once again
  - Tuesday September 26<sup>th</sup>, 3:30-5:30 pm
  - Wednesday September 27<sup>th</sup>, 3:30-5:30 pm
- Visit the booth either day to receive your invitation and beverage ticket









Leading the Way in Megapixel Video™

- Product Announcements @ ASIS
- To be issued Monday 25 September 2017 from Dallas
  - MegaDome<sup>®</sup> G3 and G3 RS dome cameras
  - MegaVideo® 4K box cameras

Arecont Vision® Introduces Two New MegaDome® Camera Series with the Most Advanced Features in the Surveillance Industry

September 25th, 2017

Download document: EN



Dallas, TX (September 25, 2017) – <u>Arecont Vision<sup>®</sup></u>, the industry leader in <u>IP-based megapixel camera technology</u>, announces important additions to the MegaDome indoor/outdoor dome camera series that bring new capabilities and easy installation. Both of the new MegaDome G3 and G3 R5 (remote setup) dome camera series are Made in USA, and on display in booth 3221 at ASIS International, September 26 – 28, 2017 at the Kay Bailey Hutchinson Convention Center Dallats Tayas

Arecont Vision MegaVideo® 4K Ultra-High Resolution Box Camera Announced for Demanding Surveillance Applications

September 25th, 2017

Download document: EN



Dallas, TX (September 25, 2017) – <u>Arecont Vision</u><sup>®</sup>, the industry leader in <u>IP-based megapixel camera technology</u>, announces the availability of the full-featured MegaVidee <sup>®</sup> 4K/1080p dual-mode day/night indoor box camera series. The Made in USA MegaVidee 4K camera series has received is on display in booth 3221 at ASIS International, September 26 – 28, 2017 at the Kay Bailey Hutchinson Convention Center, Dallas, Texas.

The MegaVideo 4K is the latest member of the customer-proven box-style camera family and is loaded with advanced

### **Press Briefings**



- 20 press briefings are scheduled for security industry and vertical market publications from our booth during ASIS
- Pre-show briefings for press not attending the event were scheduled for the two previous weeks

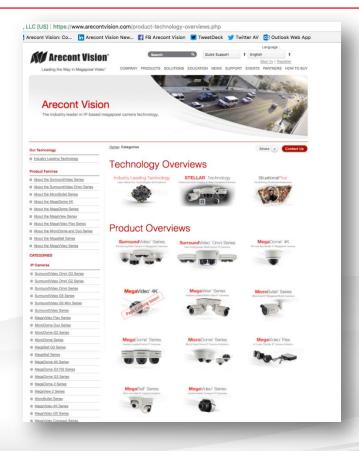




### **Online Web Landing Pages**



Leading the Way in Megapixel Video™



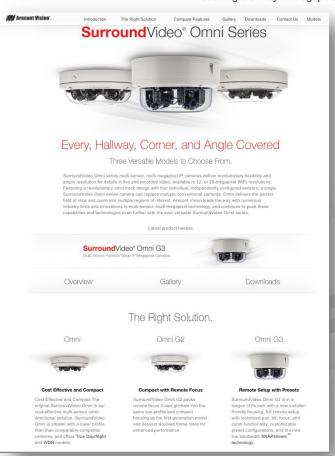
- Use the Technology and Product Family landing pages as part of your online demos
  - Technology Overviews
    - Industry-Leading Technology
    - STELLAR™ Technology
    - SituationalPlus™
  - Product Overviews
    - SurroundVideo<sup>®</sup>
    - SurroundVideo® Omni
    - MegaDome® 4K
    - MegaDome<sup>®</sup>
    - MegaVideo<sup>®</sup>
    - MegaVideo® Flex
    - MegaVideo® 4K (NEW!)
    - MegaView<sup>®</sup>
    - MicroBullet®
    - MicroDome®
    - MegaBall<sup>®</sup>

https://www.arecontvision.com/product-technology-overviews.php

### SurroundVideo® Omni Series Family Page



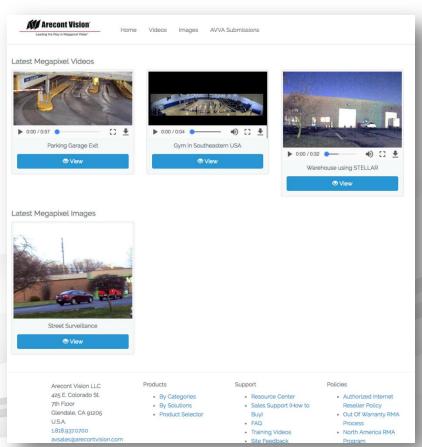
- Newly-updated SurroundVideo® Omni Family Page
  - https://www.arecontvision.com/landingpages/omni/overview.php
- Explains the benefits and differences between all 3
   Omni Series
  - **Omni (G1)** *Good* 
    - Advanced features, outstanding value
    - More features than many clones
  - Omni G2 Better
    - The benefits of G1, plus faster frame rates and remote focus
  - Omni G3 Best
    - Builds on G1 and G2, with fully remote setup
    - Unmatched capabilities



### **Searchable Image and Video Library**



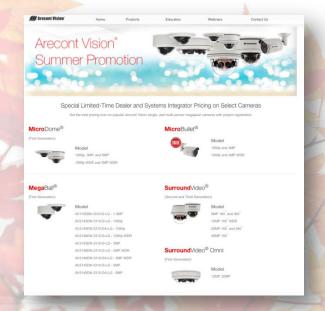
- Coming in Q4
  - Currently in beta
- Searchable images and video library
  - Find still and video images from various scenes and environments
- Uploads supported from multiple sources
  - AV team, manufacturer's reps, systems integrators / dealers, partners, and customers
  - Upload security system included in the development



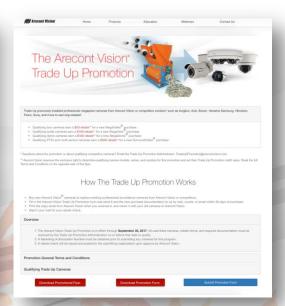
#### **Fall Promotions**



- The Summer Promotions continue through the end of the month
  - Get your final Q3 orders in now to be sure that special pricing and offers will apply
  - https://www.arecontvision.com/landing-pages/promos/overview.php
- Fall Promotions will be announced in early October











#### Learn More:

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**Arecont Vision Corporate Blog** 

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